



# Nearly New Sale Kent

## Seller Guidelines

Thank you for registering to sell with Nearly New Sale Kent. We are very grateful for all our sellers help. Please read these instructions carefully. It will help you understand how our sales work and how to successfully sell your items with us.

### GENERAL SELLING

- As a seller, you are required to volunteer between 9.30am and 5pm. We break for lunch at 1pm, so remember to bring some food and a mug for hot drinks. You will also be able to shop for items before the doors open to the general public.
- You can sell most items relating to pregnancy, babies and children.
- You will receive 80% of proceeds from sold items. NNS Kent will retain a commission of 20%.
- All items have to be in 'nearly new' condition, clean, complete and in working order. Any item considered to be outworn, faulty or dirty will be removed from sale.
- You must supply at least one large box labelled clearly with your seller number on the day of the sale. Any unsold items will be returned to this box.
- Items without labels will be removed from the sale and added to our lost property. Any lost property not claimed will be donated to charity.

**CANCELLATIONS:** If you register as a seller and can no longer help on the day, we reserve the right to cancel your booking and you will not be eligible for a refund of your seller fee. If we are still able to accommodate your goods on the sale date, the full commission rate of 50% will apply. We may be able to transfer your booking to a future sale, depending on availability. This will be done at our discretion.

### ITEMS WE CANNOT SELL (\*to comply with Trading Standards)

- × **Car Seats \***, this includes car booster seats and car seats from travel systems (if you want to sell a car seat with a travel system, attach a sign to the pram that the car seat is available, include a contact number, but do not bring the seat into the venue).
- × **Glass or China items. \***
- × **Crash or Bicycle Helmets\*** of any description.
- × Items not related to parenting or children, unless otherwise advised.
- × **VHS videos**
- × **Bikes\***- we can only sell children's bicycles with a saddle height of no more than 635 mm from the ground with tyres fully inflated.
- × **Outworn, faulty, dirty or incomplete items** - if in doubt, leave it out.

### PRESENTATION OF YOUR ITEMS

- **Items such as dresses and coats in the age range 6+ years and maternity wear must be on hangers.** Pin all parts of an outfit together securely to prevent losing items.
- **Bundles of mixed items** need to be labelled carefully. If you state 'Next' on the label and the bundle is not entirely from Next, this counts as 'Misdescription' under the Trade Descriptions Act for which there is a possible fine of up to £1000
- **Clothes will be sorted** into boys and girls and the following age groups: Newborn (state weight/height), 0-3 months, 3-6 months, 6-9 months, 9-12 months, 12-18 months, 18-24 months, 2-3yrs, 3-4 yrs etc, up to 10-11yrs and 12+, dressing up, uniforms, shoes, hats, swimwear. Please try to sort your own items as you are labelling to save time on the day.
- **Toys must be complete and in full working order** - put any loose items into a clear bag and attach to the toy securely. Sellotape boxes shut. Sets of Books, Puzzles, and DVDs etc need to be tied together securely. Indicate age suitability on all items. **Please include batteries if necessary, if items don't work when tested, they may be removed from sale.**

- **Equipment must include all correct fittings and be in full working order**, if possible with instructions (downloaded versions are fine).
- **Cots, Pushchairs and Travel Systems** - please ensure that yours complies with Wheeled Child Conveyances Regulations. These are attached to your confirmation email or available on our website.
- **Toys & Books** will be sorted into categories/age ranges. Again, it will save time on the day if this is done in advance.

If a seller does not comply with the above rules, we reserve the right to refuse sale of their items for this sale and any future sales organised by Nearly New Sale Kent.

### HINTS AND TIPS

Items that generally sell well:

- Toys
- Baby Equipment
- Clothes age 2-6 years
- Branded items
- Clothing for the current/approaching season
- Popular character clothing
- Washable nappies presented as sets

Clean, ironed and well-presented items are much more likely to sell. We do not supply hangers, but you may help yourself to any leftover at the end of the sale.

Essential baby clothing, e.g. Babygros, vests etc, and cheaper branded children's clothes, tend to sell better in bundles. And are best pinned together rather than displayed in bags as buyers like to feel items. One bundle = one label. The more you bundle together, the more you can sell.

Very high end designer clothing, may not achieve a price that they are worth.

Nightwear & Underwear tends to only sell if in pristine or new condition. Vests may sell but second-hand pants/knickers generally don't.

Soft toys don't tend to sell very well unless they are a popular character or build a bear with accessories.

We do not recommend selling used mattresses for hygiene reasons.

**These are only hints and tips. Please use your own judgement and experience, if you would buy it, then it's likely someone else will.**

### PUBLICITY

Please help us to spread the word about our sales! 'Like' and share our Facebook page at [www.facebook.com/NNSKent](http://www.facebook.com/NNSKent), invite your friends to our Facebook events, you can also follow us on Twitter @NNSKent, tell your friends and put a poster in your car or on your window.

Help us to distribute posters and flyers to Nurseries, Schools, Playgroups, Childminders, Parent & Toddler Groups, Play centres, Supermarkets, local shops - anywhere children and their carers go. We can supply as many flyers and posters as you require—email [info@nearlynewsalekent.co.uk](mailto:info@nearlynewsalekent.co.uk) to request them.

**The more publicity we can get, the more people will come to buy your items!**

### Disclaimer:

All items are entered into the sale at the Seller's risk and remain the Seller's property up to the point of sale. We cannot accept responsibility for items at any time. We do not pay compensation for any items lost or damaged during the sale and set up or for any items left behind.